Dynamics International Group

# M&A, Competitive & Market Intelligence

## Services Brief

2026

www.dynamicsintl.com

# ABOUT US

## Who We Are

Dynamics International Group is a global provider of due diligence, intelligence, risk management and strategic advisory services for corporate, government and individual clients. Our intelligence-centric services are based on multi-spectral and combined sources intelligence collection, and analytics focused on the relevant, actionable and confirmed information.

Our combined due diligence, intelligence, risk management and advisory services provide our clients with knowledge and solutions to safeguard their businesses, manage the risks, avoid exposure and succeed in a challenging and competitive landscape.

## Services

- Open-Source Intelligence
- Human Source Intelligence
- M&A, Competitive & Market Intelligence
- Shareholder Activism Intelligence
- Real-Time Monitoring
- Corporate Counterintelligence & Risk Management
- Strategic Intelligence
- Advisory & Consulting

## Industries

- Investment & Asset Management
- Financial Services
- Real Estate
- Healthcare & Pharmaceuticals
- Energy, Natural Resources & Critical Infrastructure
- Supply Chain Management
- Automotive & Mobility Technologies
- Telecommunications
- Defense & Security

## Our Profile, Methodology and Results

- Military and intelligence veteran-owned and managed company, dedicated to discipline, quality and high standards.
- Flexible process for all-in-one or stand-alone solutions in order to maximize efficiency and minimize costs.
- Intelligence collection and analysis methodology based on practical experience and past performance.
- Focus on field work with teams on the ground, leading the intelligence collection and operations.
- Our results in the past 5 years: 5,400 intelligence cases, 120 strategic advisory projects, 150 risk management analyses.
- Over a decade of work with zero disclosure incidents, data breaches or legal exposure.

## Global Coverage

Our 4 regional offices in North America, Europe, and the Middle East allow us to optimize key resources and assets in order to accomplish the mission at hand and provide global support for our clients. We maintain a network of 150 subject-matter experts, private investigators, analysts, and risk management professionals across the world.

Albania
Austria
Australia
Argentina
Belgium
Bosnia and Herzegovina
Botswana
Brazil
Bulgaria
Canada
Croatia
Cyprus
Czech Republic
China
Denmark
Finland
France
Germany
Greece
Ghana
Hungary
Hong Kong
Ireland
Israel
Italy
India
Kosovo
Kuwait
Kenya
Latvia
Liechtenstein
Lithuania
Liberia
Luxembourg
Malta
Mauritius
Mexico
Monaco
Montenegro
Netherlands
New Zealand
Nigeria
North Macedonia
Norway
Namibia
Panama
Peru
Poland
Portugal
Romania
Russia
Serbia
Spain
Slovakia
Slovenia
Sweden
Switzerland
Singapore
Saudi Arabia
South Africa
Rwanda
Tanzania
Ukraine
United Arab Emirates
United Kingdom
United States
Uganda
Zimbabwe

The M&A, competitive and market intelligence services have been our core function for over 10 years, accounting for over 55% of our intelligence work. We provide a combination of intelligence collection, analysis, advisory and in-country services for private and institutional investors, businesses, financial institutions, government organizations and HNW clients and support their market entry or expansion plans, M&A strategies, manage the competitive environment impact and existing risks, and provide real-time awareness of the market conditions, developments and the likely scenarios.

# M&A, Competitive & Market Intelligence

**M&A Intelligence**
Intelligence and support for investors, holding companies and market competitors who are looking to expand the businesses through mergers and acquisitions. We investigate, research and identify the strengths, weaknesses, opportunities and risks and support the pre-transaction function.

**Competitors Mapping & Profiling**
Combined open source and human source intelligence collection and analysis service that gives our clients a full understanding of the competitive environment, their strengths and weaknesses, market position, future developments and potential market gaps that should be considered as a priority.

**Product and Customer Research, Analysis & Monitoring**
Comprehensive research and analysis of the clients' or the competitive product portfolio performance, the target market and the demand, and to give our clients continuous awareness of the product and market dynamics that are relevant for everyday and strategic decision making.

**Supply Chain Intelligence, Due Diligence & Compliance Tracking**
Combined research, analysis, and monitoring of the entire supply chain and all involved suppliers, subcontractors, and subsidiaries of our clients, and identify and address any potential risks that might jeopardize the supply chain process and impact the stability and success of our clients.

**Disruptive Technologies & Factors Analysis**
Intelligence and predictive analytics service designed to provide focused research, collection, mapping and impact analysis of emerging technology solutions, ideas and markets that might provide new opportunities or disrupt the market position of our clients.

**Regulatory, ESG & Legal Profiling**
Specialized service provided by legal subject-experts that research, investigate and analyze the regulatory and ESG environment and requirements for our clients, and provide detailed analysis and impact prediction of legal cases, national and global legislative, and regulatory and compliance risks.

**Partners / Executives / Representatives Reputational Profiling**
Detailed reputational profiling and analysis based on a combination of open source and human source intelligence collection, professional and personal behavioral profiling, and risks or exposure discovery and impact analysis of the positive and negative factors of the subjects of interest.

**Site Surveys & Assets Valuation**
Field-based teams that are deployed to conduct discreet or open site visits, verification of physical addresses and presence, assessment of assets and locations, valuation, and real-time photo and video reporting combined with field team analysis and recommendations.

## Our Methodology

We implement non-invasive, discreet, and legally authorized collection through various open and human sources, databases, media and social networks, 24/7 monitoring of relevant information of interest in order to respond to each specific requirement from our clients. All information is crosschecked through several pre-defined reference sources and filters of reliability and relevance, as well as impact analysis.

Based on the requirements of our clients, we also engage industry subject-experts who assist our in-house intelligence and analysis teams to provide industry-centric input and increase the value and impact of our services.

# The Advantages

## Scalable Intelligence Reporting

Clients can customize the services as stand-alone or combined multiple tasks, as well as context coverage with standard or specific questions of interest.

## Predictable and Fixed Pricing

The clients can predict the budget based on a pre-determined price range and plan the type of report, quantity of orders and depth of intelligence.

## Short Proposal & Response Time

24/7 on-duty project managers address all inquiries in regards to task order pre-emptive analysis, scoping, proposals and confirmation.

## Reduced Delivery Period

Centric-based approach that combines the collection, analysis, and report preparation, reducing the delivery period to less than 5 days.

## Flexible Reporting Format

White-labelled or branded reporting format based on the clients' templates or the Dynamics International Group standard report format.

## Human-Controlled Process

Fully human-based project preparation, collection, and post-collection analysis for relevance, reliability, and impact of the provided intelligence.

## Volume Discount Program

Discount program with deduced unit price per report for larger and regular monthly volume orders.

## Other Services Integration

Clients can combine our M&A, competitive and market intelligence with other services for an optimized, full coverage package and reduced costs.

## Follow-up Availability

The project and analysis team continues to be available for follow-up questions within the scope of work and customization of the report's final version.

## Feedback Implementation

No one is perfect, and we are happy to hear about it. The feedback helps us understand the expectations and we implement it in the next project.

## Secure Delivery System

Our clients can choose their own method of transfer of the reports, or request access to our Intelligence Box platform for secure file exchange.

# Contact US

Services and general inquiries

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